

CMTC Assists Manufacturers Achieve Profitable Growth

- ▶ Non-profit consulting organization
- ▶ Service area covers from Fresno to San Diego with 29,000 manufacturers including more than 3,000 A&D suppliers
- ▶ Serving the manufacturing sector for more than 20 years
- ▶ Serve more than 900 manufacturers including 80 A&D suppliers last year
- ▶ All projects are surveyed by a 3rd party



Our Unique Value Proposition

- ▶ Serve only the manufacturing sector
- ▶ Deliver a broad array of services
- ▶ Offer incentives to proactive manufacturers
- ▶ Generate high customer impact and client satisfaction ratings



Assist with Partnerships and Supplier Development

- ▶ Qualify and identify opportunities for the transfer of technologies
- ▶ Facilitate the development of partnerships for joint product development and market expansion
- ▶ Scout for suppliers to establish local production
- ▶ Optimize supply chain performance



Provide Assistance for New and Existing Manufacturing Facilities

- ▶ Offer growth and continuous improvement services
- ▶ Coordinate CMTC partners to assist with R&D, information technology, skills training, and engineering assistance
- ▶ Deploy incentives to offset the cost of workforce development
- ▶ Utilize recruiting services to fill hard-to-find positions



Developing a B2B Online Marketplace to Expedite Partnerships

- ▶ Interactive platform that searches a California manufacturing data base for partners
- ▶ Platform will identify suppliers, contract manufacturers, customers, and technology partners
- ▶ Only offer qualified partners for the opportunities
- ▶ Pilot complete in early 2016



How to Contact Us

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Questions?

